

NEWS RELEASE

For Immediate Release
March 8, 2022



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Notice on Appointment of External Directors

Tokyo, Japan, March 8, 2022—Infcurion, Inc. (CEO: Hiroki Maruyama, Head Office: Chiyoda-ku, Tokyo) is pleased to announce that the company has appointed Ryusuke Shigetomi, Chairman of Blackstone Group Japan K.K. and Kei Tomioka, Director, CRO of Sansan, Inc. as our new external directors, with the aim of strengthening its corporate management team and governance structure. The new directors were appointed following the recent appointment of Kensuke Murashima, Founding Partner of Minerva Growth Partners.



Kensuke Murashima, Minerva Growth Partners (Left), Ryusuke Shigetomi, Blackstone Group Japan, Hiroki Maruyama, Infcurion, Kei Tomioka, Sansan (Right).

■ New External Director, Ryusuke Shigetomi (Blackstone Group Japan Chairman and Representative Director)



Ryusuke Shigetomi is Chairman and Representative Director for The Blackstone Group Japan K.K. Mr. Shigetomi is responsible for advising and supporting Blackstone's investing and capital raising efforts in Japan. Before joining Blackstone, Mr. Shigetomi was Vice Chairman of Morgan Stanley Global Investment Banking & Managing Director of Mitsubishi UFJ Morgan Stanley Securities' Investment Banking Division and Head of Telecommunication, Media and Technology Banking Group. Prior to joining Morgan Stanley in 2000, Mr. Shigetomi had taken various positions with The Industrial Bank of Japan, where he played a key role on a number of trophy deals mainly in telecom/media/technology and energy sectors.

Mr. Shigetomi received his LL.B. degree from the University of Tokyo.

Comment from Ryusuke Shigetomi

I have confidence that Infcurion will play an extremely important role as a pioneer of BaaS industry in Japan, as the digitization in the finance field accelerates. Based on my deep knowledge in the financial industry and global capital markets, I will endeavor to enhance Infcurion's corporate value through its capital management policy and corporate strategy.

■ **New External Director, Kei Tomioka (Sansan Director, CRO)**



Kei Tomioka graduated from Keio University with a BA in Environment and Information Studies. He then joined Oracle Corporation Japan. After taking a domestic post in the Kyushu region, he became Business Development Manager for expanding into the Greater China markets (China, Hong Kong, Taiwan), Southeast Asia and India. In 2007, Kei co-founded Sansan, Inc. and led business efforts for the Sansan B2B cloud-based contact management service. Now as CRO, he oversees the company-wide operating revenue strategy.

Comment from Kei Tomioka

Infcurion strives to innovate in finance and payments. This is a challenge I can certainly see eye-to-eye with, as it intersects Sansan's mission "Turning encounters into innovation." I am therefore delighted to have this opportunity to join the company's board. I am fully committed to contributing to Infcurion's business growth and raising its corporate value. I expect my B2B experience accrued since Sansan's establishment will be especially useful for these aims.

The comment from Hiroki Maruyama (Infcurion CEO)

We are very delighted that Mr. Shigetomi and Mr. Tomioka are joining us as external directors. We have continuously expanded our business with the aim of making the world more convenient through DX in the payment and finance fields. As the ecosystem of Embedded Finance expands across industries and borders, we are confident that the addition of Mr. Shigetomi's global financial and management expertise and Mr. Tomioka's deep knowledge of corporate DX business operations will help us to realize our mission and expand our corporate value.

About Infcurion, Inc.

Infcurion, Inc. is a payment focused fintech company, aiming to achieve social change through the power of “Finance x Technology”. Infcurion is focused on building the future of finance by becoming the No.1 “Enabler” in the fintech space by establishing a Finance& Payment eco-system with our partner companies.

We are engaged in three core business segments.

① BaaS (Banking as a Service) platform business

We provide banking functions as a B2B2C cloud service called “Wallet Station” which can connect on top of traditional banking systems and can integrate various services such as point cards, coupons, BNPL (Buy now Pay later) etc., as well as various payment methods. In addition, we also offer B2B2B services including our international brand card issuing and processing platform called “Xard”.

② Merchant Solution Business

We provide payment terminals and settlement center for merchants, with customized terminals for key verticals.

③ Consulting Services

We also provide a comprehensive range of consulting services from new business planning to operational set up support for financial institutions, payment operators and corporates.

We maximize group synergies by cross selling our products and services, focused on supporting our clients in their Digital Transformation (DX) and new service launch, with the ultimate goal of creating seamless UX and smarter and more convenient financial services for end consumers and businesses.

Company Profile

- Company Name : Infcurion, Inc.
- Founder & CEO : Hiroki Maruyama
- Established : May.1, 2006
- Head office : MFPR Kojimachi Bld.7F, 5-7-2, Kojimachi, Chiyoda-ku, Tokyo 102-0083
- Number of employees : 228 (as of March, 2022)
- Description of business : Providing platforms and consulting support in finance, payment and related field
- URL : <https://infcurion.com/>

Contact Information

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